

network management simplified

SOLARWINDS CZECH

Den s průmyslovými partnery FI MUNI, 24.11.2011



SolarWinds Overview

Provide enterprise-class network, application, virtualization, and storage resource management software that is powerful, easy-to-use, and affordable

- **Rapidly Growing & Highly Profitable IT Management Company**
 - » We sell to business of all sizes from SMB to Large Enterprise
 - » Over 100,000 customers in 170 countries
 - » More than 425 of the Fortune 500 are customers
 - » 2010 revenue of \$152 million (+31% year-over-year)
 - » Named by Forbes as the 10th fastest growing U.S. tech company in 2010
 - » 2nd most recognized name in networking (behind #1 Cisco)
 - » More than one million registered end-users have downloaded our free tools

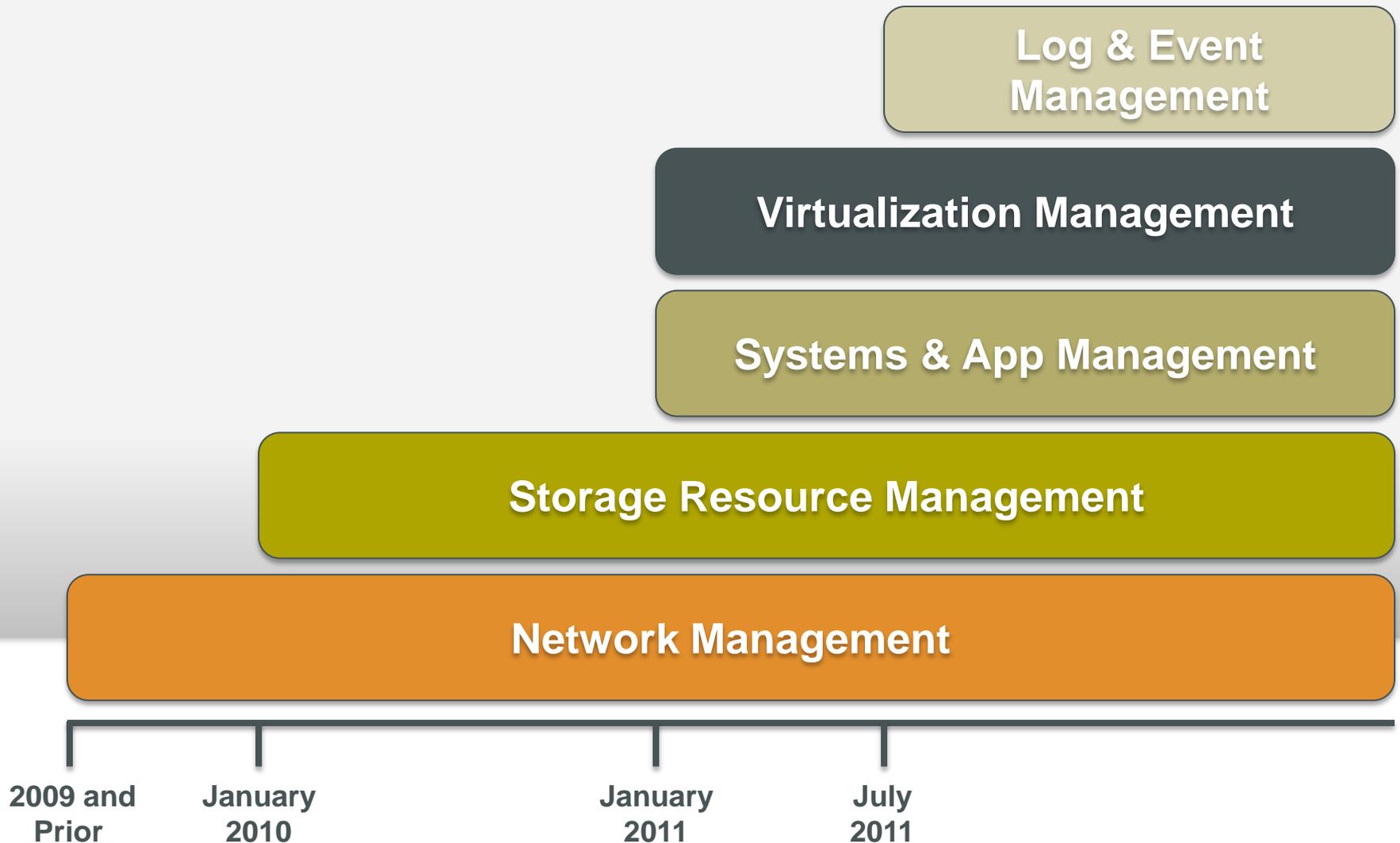
SolarWinds Worldwide



- Austin, Texas/US (SolarWinds HQ)
- Cork, Ireland (EMEA HQ)
- Brno, Czech Republic (Development)
- Chennai, India (Development)
- Other offices: Brisbane (AU); Singapore; Napier (NZ); Dallas (US), Post Falls (US)

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SolarWinds IT Management Product Portfolio



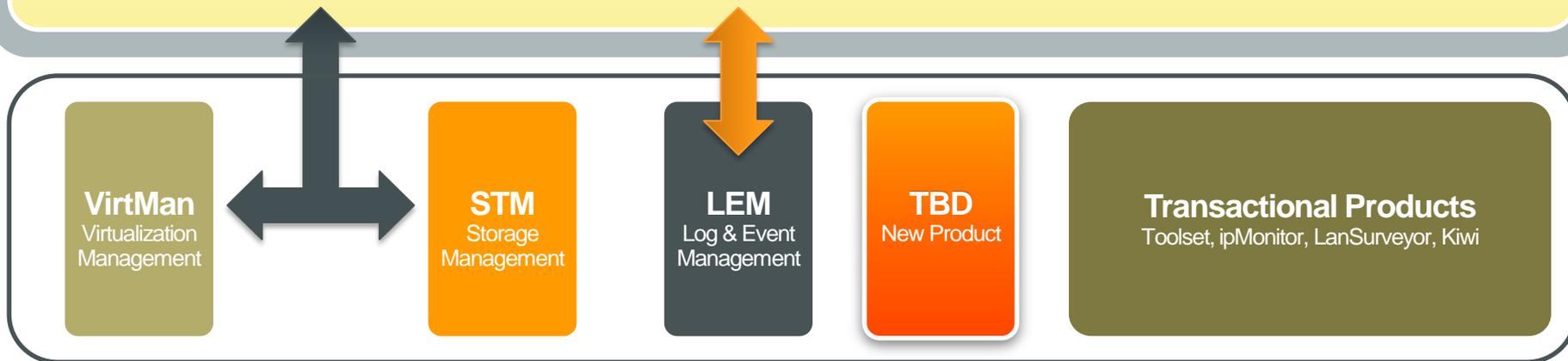
Expanding Product Portfolio

Enterprise Operations Console (EOC)

Global Summary View



Shared Data Collection, Database, Alerting, and Reporting



New Stand-alone Products in 2011



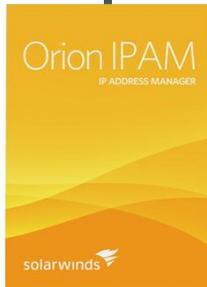
New or significantly enhanced products in 2012

2011: A Year of New Products

Stand-alone Application Performance Monitor



First Quarter



Stand-alone Orion IP Address Manager

Virtualization Manager



Second Quarter



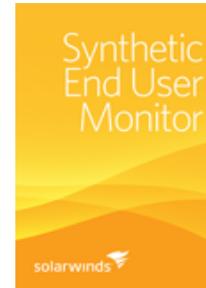
User Device Tracker

Storage Manager & Virtualization Manager

Third Quarter



Log & Event Manager



Synthetic End User Monitor

Fourth Quarter

Stand-alone Orion Network Configuration Manager



SolarWinds Strategy

We develop user-centric enterprise software that is:

■ Simple to Use and Maintain



- Windows-based
- Intuitive user interface
- Built-in real-world workflows
- Easy to customize

■ Easy to Deploy



- Downloadable
- Self-install and configure in minutes

■ Powerful and Practical



- Solves real-world user problems
- Scalable from one to >100,000 devices
- No shelf-ware

■ User-Centric and Community Guided



- Direct interaction
- Responsive to customer/ community feedback

FREE TOOLS

**SUPERCHARGE YOUR
NETWORK MANAGEMENT!**

100% FREE.. NO STRINGS ATTACHED..

Need some help defeating the forces of evil on your network? These free tools give you the super powers you need to save the day. Grab a few trusty sidekicks & get to work!



▪ Free Tools for IT Professionals

» Meet our superheroes

» Frequent updates of the Free Tools portfolio

» 20+ free tools to get you started in IT management

» Real-time Bandwidth Monitor, SNMP Enabler, Web Transaction Watcher, SAN Monitor, Network Device Monitor, Network Config Generator, WMI Monitor, IP Address Tracker, IP SLA Monitor, Real-time NetFlow Analyzer, VM Console, Kiwi Syslog Server, Kiwi CatTools, Exchange Monitor, TFTP Server, and others

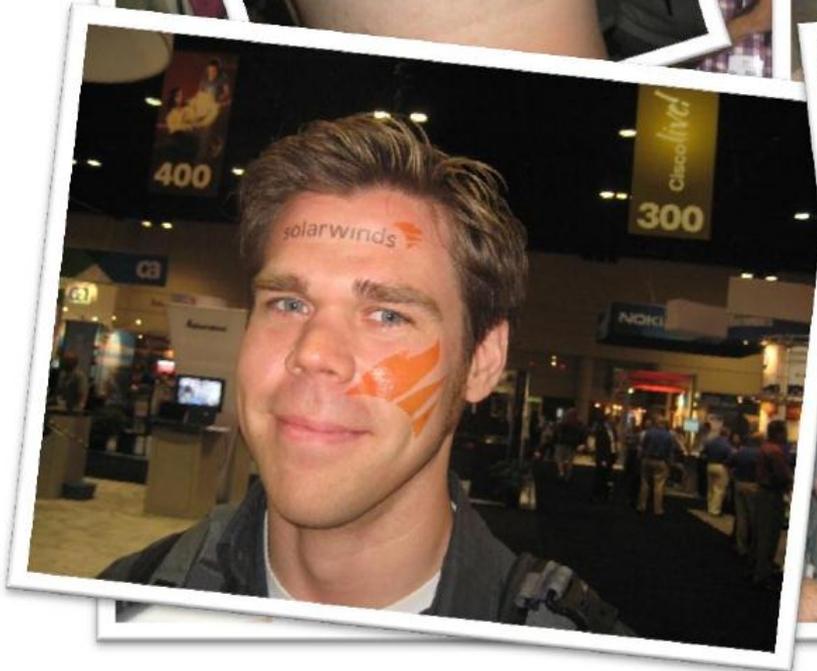
thwack_

```
# ip route 15.201.49.21 255.255.255.255 Null0
# snmp-server enable traps envmon
# snmp-server host 172.16.83.87 ver 2c SolarWinds
# snmp-server community thwack RW
#^Z
```

▪ Growing Online Community

- » **More than 100,000+ members**
- » Troubleshooting forums
- » Feature requests
- » Content sharing zone
 - » Educational materials
 - » Templates
 - » Technical tools and scripts
- » Geek Speak
- » Mission: Not only to provide superb support for SolarWinds products but also educate the public about networking and network management
- » More on <http://thwack.com>

Ultimate Fan Culture



SolarWinds Czech

- **Biggest Engineering Team at SolarWinds**

- » **2ND BIGGEST Office**

- » 3+ years in Brno

- » Established in April 2008

- » Over 100 employees and growing

- » Technologies used

- » C#/ASP.NET, C++, Java, MS SQL

- » Developing Network, Application & Systems, Storage & Virtualization monitoring and management SW

- » Agile software development process

- » Daily use of English

- » Innovative environment

- » Friendly and informal atmosphere

Open Positions & Contact

- **Open Positions**

- » C# / ASP.NET / Java Developers
- » Web administrators / PHP / MySQL / LAMP Developers
- » Product Testers / QA Engineers
- » Associate Product Managers
- » UI Designers and Usability Experts
- » **Current Openings:** <http://solarwinds.jobs.cz/>

- **Corporate Website**

<http://www.solarwinds.com>

- **Contact Information**

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HR Coordinator

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Thank You

