

# Setkání s průmyslovými partnery SolarWinds

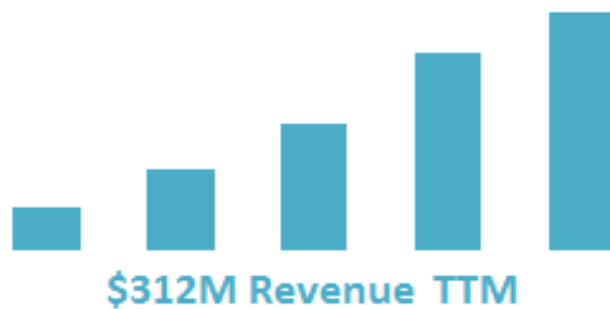
Pavel Pohořelský

Sr. Manager

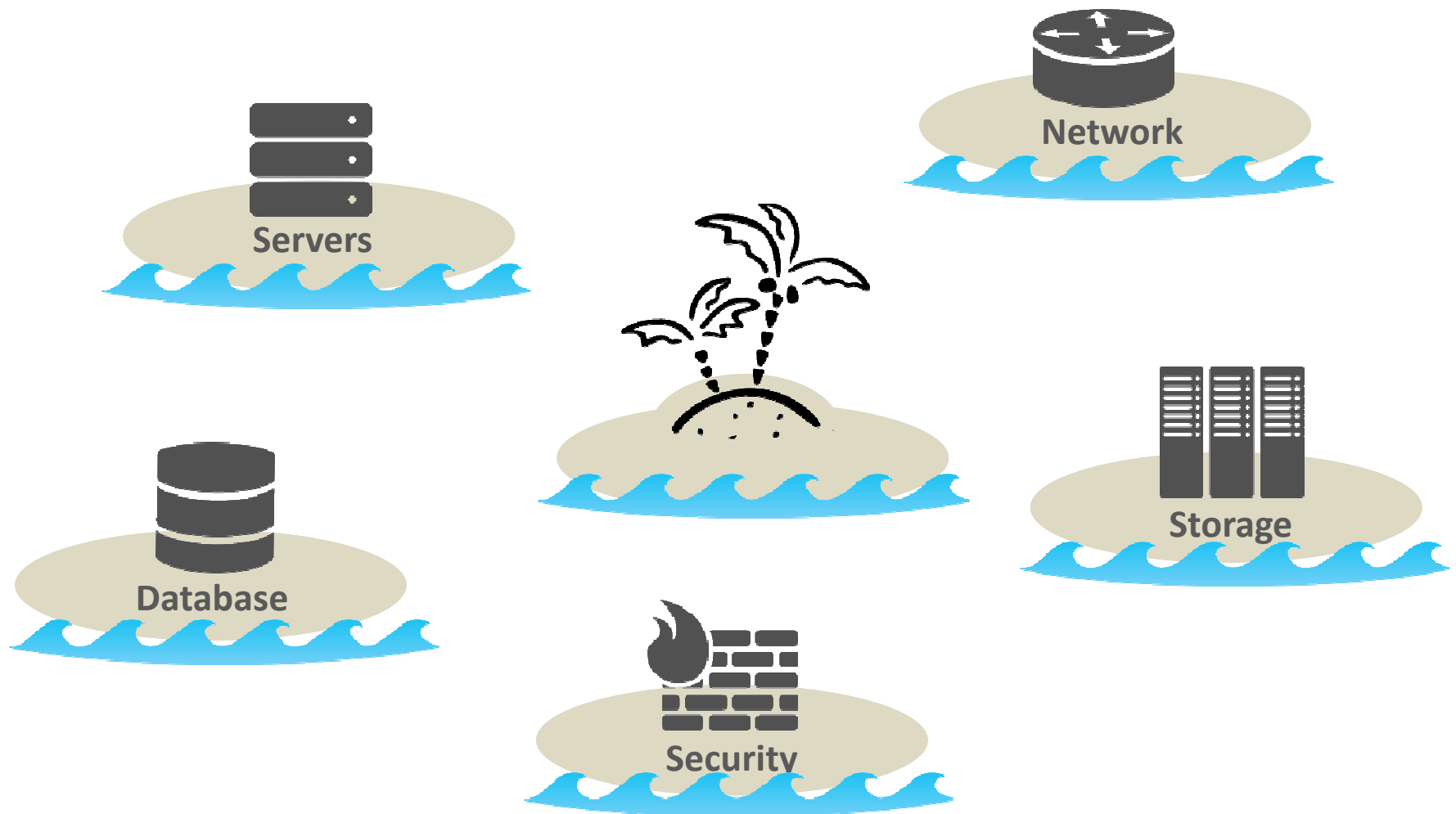
Software Development

5. 12. 2013

# SolarWinds at a Glance



# IT Was Historically Fragmented



# SolarWinds' Vision

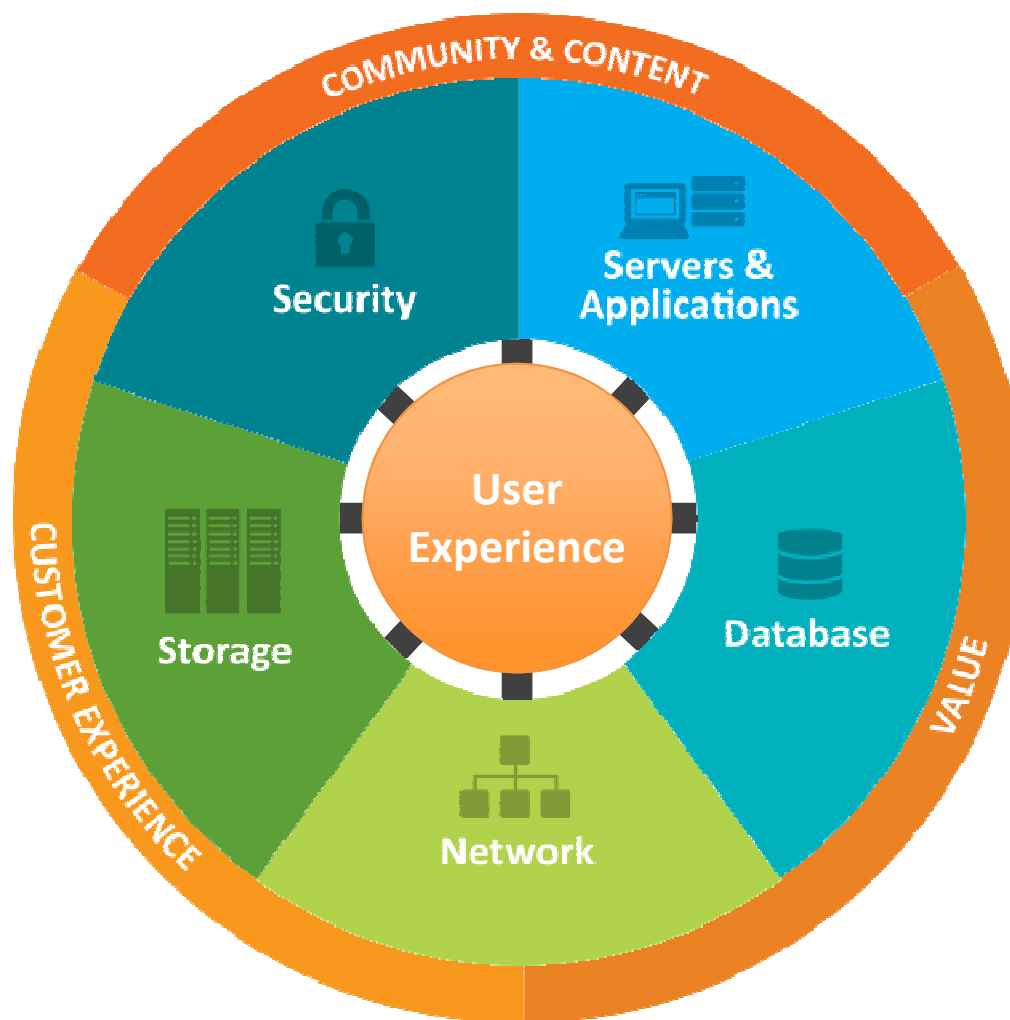
## Manage the Performance of ALL Things "IT"

### Regardless of...

- Location of IT resources
- Where management of those resources needs to be located



# SolarWinds Delivers IT Performance



# Product Groups

## Network Management

### Core Products

- Enterprise Operations Console (EOC)
- Firewall Security Manager (FSM)
- IP Address Manager (IPAM)
- Log & Event Manager (LEM)
- Network Configuration Manager (NCM)
- NetFlow Traffic Analyzer (NTA)
- Network Performance Monitor (NPM)
- Scalability Engines (FOE, Polling Engines, WSE)
- User Device Tracker (UDT)
- VoIP & Network Quality Manager (VNQM)

### Tools

- Engineer's Toolset
- ipMonitor
- Kiwi
- Network Topology Mapper

## Sys & App Management

### Core Products

- Ignite
- Patch Manager
- Server & Application Monitor (SAM)
- Serv-U
- Storage Manager (STM)
- Virtualization Manager
- Web Help Desk
- Web Performance Monitor

### Tools

- DameWare
- Mobile Admin (formerly a core product)

## MSP

- N-able



# SolarWinds Products Meet IT Pros' Needs

- » **Easy-to-find**
- » **Easy-to-try**
- » **Easy-to-buy**
- » **Easy-to-deploy**
- » **Easy-to-use**
- » **Powerful, scalable**
- » **Easy-to-maintain**
- » **Affordable**



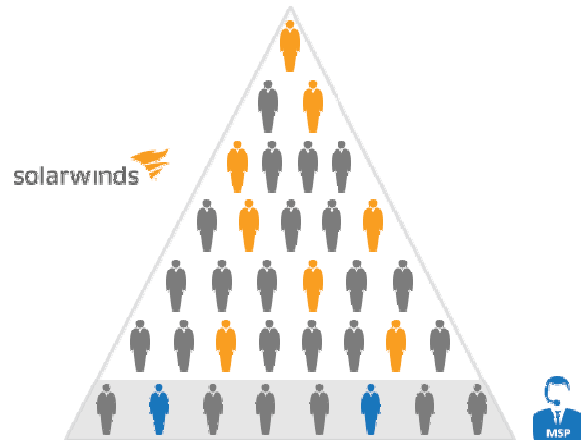
# We Have Been Building To This Vision For Years



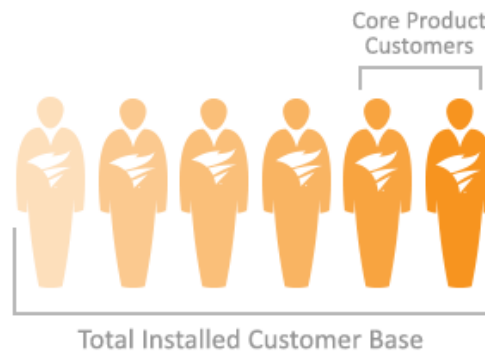


# Multiple Drivers of Growth

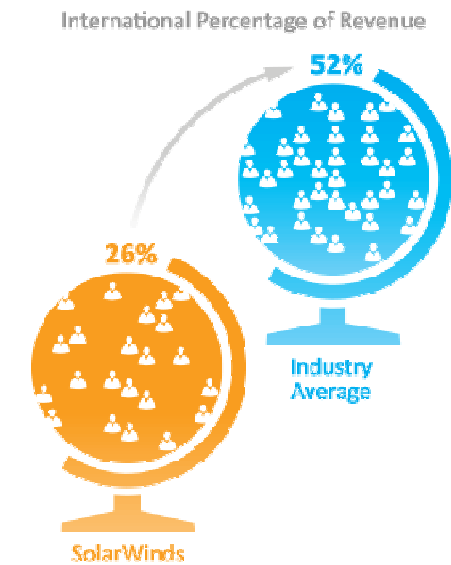
**Our Existing Markets Remain Under Penetrated**



**Our Installed Base is Under Penetrated**



**We Are Under Penetrated Internationally**



# Brno office facts

- » #6 Best Employer in Czech Republic in 2013 by AON Hewitt
  - The 3<sup>rd</sup> Best Employer amongst all participating IT/Software companies in the small businesses category
  - The 1<sup>st</sup> Best Employer from all participating Brno based companies
- » 5 years in Brno
- » 220+ employees with growth over 100 in last year
- » Brno office the main Engineering central in the company



# Career opportunities in Brno office

## » We are hiring

### ▪ Open positions

- Software Developers - C#, ASP.NET, Java, C++, HTML/CSS/Javascript
- Testers / QA Engineers
- Technical and Team Leads
- Architects
- Program Managers
- Product Managers
- UX / UI designers / researchers
- Support engineers
- Technical writers



# Contact Information

- » Choose your career and let us know about it
  
- » Current openings
  - [www.solarwinds.com/careers](http://www.solarwinds.com/careers)
  
- » Contact
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  - Senior Recruiter
  - [Jan.Tegze@solarwinds.com](mailto:Jan.Tegze@solarwinds.com)





# Any questions?

Please come visit us downstairs

