SOLARWINDS
CZECH

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SolarWinds Overview

Provide enterprise-class network, application, virtualization, and storage resource management software that is powerful, easy-to-use, and affordable

- **Rapidly Growing & Highly Profitable IT Management Company**
  - We sell to business of all sizes from SMB to Large Enterprise
  - Over 100,000 customers in 170 countries
  - More than 425 of the Fortune 500 are customers
  - 2010 revenue of $152 million (+31% year-over-year)
  - Named by Forbes as the 10th fastest growing U.S. tech company in 2010
  - 2nd most recognized name in networking (behind #1 Cisco)
  - More than one million registered end-users have downloaded our free tools
- Austin, Texas/US (SolarWinds HQ)
- Cork, Ireland (EMEA HQ)
- Brno, Czech Republic (Development)
- Chennai, India (Development)
- Other offices: Brisbane (AU); Singapore; Napier (NZ); Dallas (US), Post Falls (US)
SolarWinds IT Management Product Portfolio

- Network Management
  - January 2011

- Storage Resource Management
  - January 2011

- Systems & App Management
  - January 2011

- Virtualization Management
  - July 2011

- Log & Event Management

- 2009 and Prior

- January 2010
Expanding Product Portfolio

Enterprise Operations Console (EOC)
Global Summary View

- NPM Fault & Perf Monitoring
- NTA NetFlow Monitoring
- NCM Network Configuration Management
- IPAM IP Address Management
- IP SLA & VoIP Network Quality Analysis
- UDT Network Port Tracking
- APM Servers & App Management
- SEUM Web Experience Monitoring
- SCM Server Configuration Management

Shared Data Collection, Database, Alerting, and Reporting

- VirtMan Virtualization Management
- STM Storage Management
- LEM Log & Event Management
- TBD New Product
- Transactional Products Toolset, ipMonitor, LanSurveyor, Kiwi

New Stand-alone Products in 2011
New or significantly enhanced products in 2012
2011: A Year of New Products

Stand-alone Application Performance Monitor

- Stand-alone Orion IP Address Manager
- User Device Tracker

Storage Manager & Virtualization Manager

- Log & Event Manager
- Synthetic End User Monitor

Synthetic End User Monitor

- Stand-alone Orion Network Configuration Manager

First Quarter
Second Quarter
Third Quarter
Fourth Quarter
SolarWinds Strategy

We develop user-centric enterprise software that is:

- **Simple to Use and Maintain**
  - Windows-based
  - Intuitive user interface
  - Built-in real-world workflows
  - Easy to customize

- **Easy to Deploy**
  - Downloadable
  - Self-install and configure in minutes

- **Powerful and Practical**
  - Solves real-world user problems
  - Scalable from one to >100,000 devices
  - No shelf-ware

- **User-Centric and Community Guided**
  - Direct interaction
  - Responsive to customer/community feedback
Need some help defeating the forces of evil on your network? These free tools give you the super powers you need to save the day. Grab a few trusty sidekicks & get to work!

- **Free Tools for IT Professionals**
  - **Meet our superheroes**
  - Frequent updates of the Free Tools portfolio
  - 20+ free tools to get you started in IT management
**Growing Online Community**

- **More than 100,000+ members**
- Troubleshooting forums
- Feature requests
- Content sharing zone
  - Educational materials
  - Templates
  - Technical tools and scripts
- **Geek Speak**
- Mission: Not only to provide superb support for SolarWinds products but also educate the public about networking and network management
- More on [http://thwack.com](http://thwack.com)
Ultimate Fan Culture
SolarWinds Czech

- Biggest Engineering Team at SolarWinds
  - 2\textsuperscript{ND} BIGGEST Office
  - 3+ years in Brno
  - Established in April 2008
  - Over 100 employees and growing
  - Technologies used
    - C#/ASP.NET, C++, Java, MS SQL
    - Developing Network, Application & Systems, Storage & Virtualization monitoring and management SW
  - Agile software development process
  - Daily use of English
  - Innovative environment
  - Friendly and informal atmosphere
Open Positions & Contact

- **Open Positions**
  - C# / ASP.NET / Java Developers
  - Web administrators / PHP / MySQL / LAMP Developers
  - Product Testers / QA Engineers
  - Associate Product Managers
  - UI Designers and Usability Experts
  - **Current Openings:** [http://solarwinds.jobs.cz/](http://solarwinds.jobs.cz/)

- **Corporate Website**
  - [http://www.solarwinds.com](http://www.solarwinds.com)

- **Contact Information**
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Thank You